



SUMMER INSTITUTE FOR NEW ADMISSION AND HIGH SCHOOL COUNSELORS

**PURDUE UNIVERSITY
WEST LAFAYETTE, IN
JULY 26-27, 2018**

THURSDAY, JULY 26, 2018:

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| 11 to Noon | MACKEY TOUR (OPTIONAL) |
| Noon to 1 p.m. | LUNCH (On Your Own) |
| 1 to 2 p.m. | REGISTRATION AND CHECK-IN |
| 2 to 3 p.m. | BOARD INTRODUCTIONS, STAFF INTRODUCTIONS,
NETWORKING AND ICEBREAKER
(Notecards...3 things you hope to get out of Summer Institute) |
| 3 to 3:30 p.m. | WELCOME, INTRODUCTIONS, NACAC, AND IACAC |
| 3:30 to 4 p.m. | WHAT MAKES A GREAT HIGH SCHOOL & ADMISSIONS COUNSELOR |
| 4 to 4:30 p.m. | FACULTY SPEAKER |
| 4:30 to 5:15 p.m. | STUDENT PANEL |
| 5:15 to 5:30 p.m. | IACAC MENTORSHIP AND INVOLVEMENT |
| 5:30 to 6 p.m. | OWNING YOUR NEW CAREER |
| 6 to 7 p.m. | BOILERMAKER SPECIAL |
| 7 to 8:30 p.m. | DINNER: 9 IRISH BROTHERS |

FRIDAY, JULY 27, 2018:

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| 6 to 8 a.m. | WORKOUT AT RECREATION CENTER (OPTIONAL) |
| 7:30 to 8:30 a.m. | BREAKFAST AND CHECK-OUT OF HALLS |
| 8:30 to 9:20 a.m. | DAY IN THE LIFE: ADMISSIONS VS HIGH SCHOOL COUNSELING |
| 9:20 to 9:40 a.m. | BREAK AND NETWORKING |

- 9:40 to 11:30 a.m. TWO TRACKS: PICK ONE FROM EACH SESSION**
- 9:40 to 10:40 a.m. PICK ONE:**
ADMISSIONS: INTRODUCTION TO ENROLLMENT MANAGEMENT
HIGH SCHOOL: SHARED RESOURCES, WORKING SMARTER NOT HARDER
- 10:40 TO 11:30 a.m. PICK ONE:**
ADMISSIONS: EXPECTATIONS FROM THE GUIDANCE OFFICE AND TOP QUESTIONS YOU MUST KNOW ABOUT YOUR INSTITUTION
HIGH SCHOOL: EXPECTATIONS FROM COLLEGE REPRESENTATIVES AND WHAT WE LOOK FOR FROM YOUR STUDENTS
- 11:30 to Noon CRASH COURSE ON FINANCIAL AID-GENERAL OVERVIEW**
- 12 to 1:15 p.m. LUNCH**
INDEPENDENT COLLEGES OF INDIANA
Ann Gilly, Strategic Communications Specialist
- 1:15 to 2:00 p.m. TRUTH & TRANSPARENCY IN COLLEGE ADMISSIONS: UNDERSTANDING THE NEW CODE OF ETHICS AND PROFESSIONAL PRACTICES**
- 2:00 to 3:00 p.m. CULTURAL COMPETENCY TRAINING**
- 3 to 3:15 p.m. BREAK**
- 3:15 to 3:45 p.m. PICK ONE:**
ADMISSIONS: RECRUITMENT AND TRAVEL TIPS
HIGH SCHOOL: COLLEGE PLANNING NIGHTS AND COLLEGE REP VISITS
- 3:45 to 4:25 p.m. PICK ONE:**
ADMISSIONS: APPLICATION REVIEW AND PROCESSES
HIGH SCHOOL: DIPLOMA TYPES/TRANSCRIPT REVIEWS (COLLEGE PREPARATION)
- 4:25 to 4:55 p.m. RECOMMENDATION WRITING AND ESSAYS**
- 4:55 to 5:15 p.m. QUESTIONS AND ANSWERS, CLOSING**
- 5:15 p.m. CAMPUS TOUR**

HAVE A SAFE TRIP HOME!